ห้องสมุคงานวิจัย สำนักงานคณะกรรมการวิจัยแห่งชาติ

E47337

SERVICE QUALITY AND EFFICIENCY BUILDING FOR THE STAFF OF SMALL HOTELS IN PHUKET

WORRAPOT TREESUK

A Thesis Submitted to the Graduate School of Naresuan University
in Partial Fulfillment of the Requirements
for the Master of Arts Degree
in International Hotel and Tourism Management
(International Program)
May 2012
Copyright 2012 by Naresuan University





SERVICE QUALITY AND EFFICIENCY BUILDING FOR THE STAFF OF SMALL HOTELS IN PHUKET

WORRAPOT TREESUK



A Thesis Submitted to the Graduate School of Naresuan University
in Partial Fulfillment of the Requirements
for the Master of Arts Degree
in International Hotel and Tourism Management
(International Program)
May 2012

Copyright 2012 by Naresuan University

This thesis entitled "Service Quality and Efficiency Building for the Staff of Small Hotels in Phuket" submitted by Worrapot Treesuk in partial fulfillment of the requirements for the Master of Arts Degree in International Hotel and Tourism Management is hereby approved.

(Ussawit Ittipuriphat, Ph.D.)

Approved

K. Respativileul

(Assistant Professor Kanungnit Pupatwibul, Ph.D.)

Dean of the Graduate School

|| May 2012

This thesis entitled "Service Quality and Efficiency Building for the Staff of Small Hotels in Phuket" submitted by Worrapot Treesuk in partial fulfillment of the requirements for the Master of Arts Degree in International Hotel and Tourism Management is hereby approved.

P. Verreper Chair
(Kannapa Pongponrat, Ph.D.)
Rocky Denett Committee
(Roslyn Derrett Oam, Ph.D.)
Anyapole Rapannetivth Committee
(Anyapak Prapannetivuth, DBA.)
Dur Jusz Committee

(Ussawit Ittipuriphat, Ph.D.)

Approved

K. Reysativilul

(Assistant Professor Kanungnit Pupatwibul, Ph.D.)

Dean of the Graduate School

|| May 2012

ACKNOWLEDGEMENT

This thesis could not have been successfully completed without the kindness of the advisors and committees' team from Hotel and Tourism Management, Naresuan University, Bangkok Campus.

I would like to give special thanks to Dr. Roslyn Derrett OAM and Dr. Anyapak Prapannetivuth for all of their kindness and help without any hesitation. As well, special thanks to Professor Dr. Jeffrey Dale Hobbs and my boss, Assistant Professor Dr. Oratai Krutwaysho and Assistant Professor Dr. Kulvara Suwanpimol for all of their kind advice and support to help me graduate.

I would like to thank all respondents and everyone who were involved in this thesis study.

Finally, my graduation would not have been achieved without the best wishes of my family. They are the only one who helped me with everything and they gave me the greatest love, willpower and support until this study was completed.

Worrapot Treesuk

Title

SERVICE QUALITY AND EFFICIENCY BUILDING FOR

THE STAFF OF SMALL HOTELS IN PHUKET

Author

Worrapot Treesuk

Advisor

Roslyn Derrett OAM, Ph.D.

Co-Advisor

Anyapak Prapannetivuth, DBA.

Academic Paper

Thesis M.A. in International Hotel and Tourism Management,

Naresuan University, 2011

Keywords

service quality, small hotels, competency guidelines

ABSTRACT

E47337

The study's specific research aim is to evaluate the service quality levels of staff for small hotels in Phuket, Thailand including its staff competencies in order to propose an appropriate model of service quality and efficiency for the staff of small hotels in Phuket. The research employed mixed methods. The key techniques for data collection are going to be a questionnaire survey with 323 tourists, and in-depth interviews with 22 small hotel management levels from three districts in Phuket. Direct observation and documentation analysis also supplemented the data analysis. This research is designed to help small hotel entrepreneurs in Phuket. The research results will useful for developing the potential of staff in small hotels on Phuket Island. The study also will enhance customer satisfaction, increase added value and income to the hotels, and lead to sustainable tourism in the future.

The research findings highlighted that the service quality levels of small hotels staff in were good in SERVQUAL dimensions. The study also found that small hotels staff in Phuket tended to have more incompetent on service efficiency than competent on service efficiency in 8 groups of competency dimensions.

The research recommendations include 5 guidelines for staff service quality. These are reliability, responsiveness, assurance, empathy, and tangibles. Additionally, it also includes 8 groups of competency guidelines for staff service efficiency. These are leading and deciding, supporting and cooperating, interacting and presenting, analyzing and interpreting, creating and conceptualizing, organizing and executing, adapting and coping, and enterprising and performing.

LIST OF CONTENTS

Chapter		Page
I	INTRODUCTION	1
	Rational for the study	1
	Problem statement	4
	Research questions	4
	Purpose of the study	4
	Scope of the study	5
	Basic assumption	5
	Significant of the study	8
	Definition of terms	8
	Conclusion	9
П	LITERATURE REVIEW	10
	Small hotels' management	10
	Relevant researches	58
	Conclusion	61
Ш	RESEARCH METHODOLOGY	62
	The population and sample	62
	The research instruments	65
	Data collection	67
	Analysis of data	68
	Conclusion	70
IV	RESULTS	71
	Quantitative research	71
	Qualitative research	95

LIST OF CONTENTS (CONT.)

Chapter	Page
V CONCLUSIONS	100
Findings	101
Discussion	109
Recommendations	124
REFERENCES	136
APPENDIX	149
BIOGRAPHY	159

LIST OF TABLES

l'able		Page
1	The eight management leadership roles and their key competencies	35
2	The number of hotel types by areas	63
3	The number of samples' size for tourists by areas	65
4	The Thai tourists' gender	72
5	The Thai tourists' age	72
6	The Thai tourists' marital status	73
7	The Thai tourists' education level	74
8	The Thai tourists' domicile	74
9	The Thai tourists' occupation	75
10	The Thai tourists' monthly income	76
11	The Thai tourists' traveling	76
12	The Thai tourists' number of people traveling with	77
13	Frequency, percentage , mean (\overline{X}) and standard deviation (S.D.) on	
	the reliability of small hotels staff in Phuket	78
14	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the responsiveness of small hotels staff in Phuket	79
15	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the assurance of small hotels staff in Phuket	80
16	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the empathy of small hotels staff in Phuket	81
17	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the tangibles of small hotels staff in Phuket	82
18	The foreign tourists' gender	84
19	The foreign tourists' age	84
20	The foreign tourists' marital status	85
21	The foreign tourists' education level	86
22	The foreign tourists' ethnicity	87

LIST OF TABLES (CONT.)

Fable		Page
23	The foreign tourists' occupation	87
24	The foreign tourists' monthly income	88
25	The foreign tourists' traveling	89
26	The foreign tourists' number of people traveling with	89
27	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the reliability of small hotels staff in Phuket	90
28	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the responsiveness of small hotels staff in Phuket	91
29	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the assurance of small hotels staff in Phuket	92
30	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the empathy of small hotels staff in Phuket	93
31	Frequency, percentage, mean (\overline{X}) and standard deviation (S.D.) on	
	the tangibles of small hotels staff in Phuket	94

LIST OF FIGURES

Figure		Page
1	Conceptual framework for service quality and efficiency building	
	Of small hotels staff in Phuket	7
2	Small hotel organization structures	16
3	Environment and human resource management function	22
4	Uses of job descriptions	23
5	Leading and deciding competencies	27
6	Supporting and cooperating competencies	28
7	Interacting and presenting competencies	29
8	Analyzing and interpreting competencies	30
9	Creating and conceptualizing competencies	31
10	Organizing and executing competencies	32
11	Adapting and coping competencies	33
12	Enterprising and performing competencies	34
13	RIMS Risk Management Core Competency Model	37
14	Relationship between customer satisfaction and service quality	57