

ภาพที่ ข-1 (ต่อ)

ข้อมูลพยากรณ์คำสั่งซื้อ (Forecast) จากลูกค้ารายหนึ่งซึ่งส่งมาทางแฟกซ์



Quantity contract



Contract number/date
 2500001625 / 

Page 2/3

Pos.	Tgt. qty. Unit	Price per unit	Net value in USD	
Box Build Electronic incl. TEST acc. ABB Production Specification incl. MCA-VA-0016 				
New contract for TTH300BB acc. to Klaus Sutholt's e-mail dd. 18.03.2009, Fig. 5				
00020	21.000 items	43,90	921.900,00	
218538 TTH200_box_build Acc. Drawing Number 218538 03 Acc. Drawing Number DES_TTH_SAP_218538 02 Acc. Drawing Number BOM_TTH_SAP_218538 06 Revision level 06 TTH200 box build acc. drawing and documents Production data Production EX-Test specification MCA-VA16 Procedure handling of electronic Products Rohs - conform, lead free soldering process New contract for TTH200BB acc. to  's e-mail dd.  Fig. 5				
Total net value excl. tax USD			1.592.525,00	
=====				
Address: Burgstraße 2 81574 Alzenau	Personalität: Persönl. 12 87 81574 Alzenau	Die der Gesellschaft Leihvertrag Sachverständige Maschinen Werkstätten H&B 750226 Company COT Center DEARN Sa-Center AT&T	Vertreter der Gesellschaft Hans-Joerg Endler Geschäftsführung Ortlieben Würzburg	Rechtsabteilung: Constanze AG Frankfurt 612-600 200 00 Fax: 69 93 835 204 Email: Conz@CGF.de Tel: 49 69 491 1932897 Bank: 251205030000000001190

ภาพที่ ข-2
ข้อมูลพยากรณ์คำสั่งซื้อ (Forecast) จากลูกค้ารายหนึ่ง
ซึ่งส่งข้อมูล Excel File มาทางอีเมลล์

Material	Jan-08	Feb-08	Mar-08	Apr-08	May-08	Jun-08	Jul-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08	Qty Liability
ABX908-207091AA	-	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	13,200
ABX908-207091AB	2,003	2,000	2,000	2,000	2,000	2,000	1,840	1,680	1,680	1,680	1,520	1,520	21,923
ABX908-207091AC	-	300	300	300	300	300	300	300	300	300	300	300	3,300
ABX908-207226M	-	-	-	-	-	-	-	-	-	-	-	-	-
ABX908-207227M	-	-	-	-	-	-	-	-	-	-	-	-	-
ABX908-207245A	-	1,000	1,000	1,000	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	15,000
ABX908-207245AA	135	2,500	2,500	2,500	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	15,635
ABX908-207255M	1,980	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	23,980
ABX908-207265M	1,980	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	23,980
ABX908-208071M	30	-	-	-	2,000	-	2,000	-	2,000	-	2,000	-	8,030
ABX908-208350A	-	200	200	200	-	-	-	-	-	-	-	-	600
ABX908-208351A	-	200	200	200	-	-	-	-	-	-	-	-	600
ABX908-208468A	-	1,774	1,774	1,774	1,750	1,750	1,750	1,750	1,750	1,750	1,750	1,750	19,322
ABX908-208468ALF	500	-	-	-	-	-	-	-	-	-	-	-	500
ABX908-209056M	-	60	60	60	-	2,000	1,940	-	-	4,000	-	-	8,120

ภาพที่ ข-3

ตัวอย่างเอกสารคำสั่งซื้อ (Purchase Order) ที่ส่งมาทางอีเมลล์ แบบที่ 1

Order Number PO001318		Revision Number 1 ** AMENDMENT **				
Supplier Code S00015		Supplier Reference	Date 20/04/09			
Please quote order number and date on all correspondence. No invoice will be passed unless number is quoted. All deliveries to show the above address unless otherwise requested. Guarantee unlimited unless otherwise specified. Where indicated order is subject to suppliers compliance to:			Page 1			
Please supply the following goods carriage paid						
1. Rotork Suppliers Requirements	2. Material certification in accordance with	3. Additional information/documentation required as				
Procedure number QC3/T	Procedure number QC97					
Revision 7	Revision 7	VALUES IN: US DOLLAR				
Part number	Issue	Description	Call-off	O/S quantity	Due date	Price
1 48130	03	IQ UPGRADE IR PCB	560.00	560.00	08/06/09	5.11
SUPPLIER PART 48130						
4 46317	13	POWER AND MOTOR CONTROL PCB ASSEMBLY - S	300.00	300.00	08/06/09	46.15
SUPPLIER PART 46317						
5 47764	4	IQPRO SETTING TOOL MK2 ASSEMBLY	84.00	84.00	08/06/09	28.02
SUPPLIER PART 47764						
TOTAL GOODS PLUS TAX					19060.28	0.00
TOTAL VALUE					19060.28	
*** END OF ORDER ***						
IMPORTANT NOTE: Please ensure that a controlled copy of the above issue drawing be used for the manufacture of all components on this order. All Goods & Services to comply with COSHH Regulations 1988 and EPA 1990.						
Order Number PO001318	Please sign and return copy to acknowledge acceptance of the above order and the Rotork Standard Terms and Conditions of Purchase. No other terms and conditions apply. Copies of Rotork Standard Terms and Conditions of Purchase are available on request.			your contact at Rotork is Shelly Xu		
Revision 1	Supplier signature			Signed on behalf of Rotork Actuation (Shanghai) Co Ltd		

ภาพที่ ข-4

ตัวอย่างเอกสารคำสั่งซื้อ (Purchase Order) ที่ส่งมาทางอีเมลล์ แบบที่ 2

ABB LOWVOLTAGE PRODUCTS, Section Postfach 12 67, 63754 Alzenau

Your vendor number with us
841128800

Your fax number with us : 2 963-6409

Quantity contract

Contract number/date Page 1/2
26T/2500001620/27.03.2009
 printed on : 27.03.2009

Contract person
 H. Peschel APR/KEA
 Tel : 06023-923231
 Fax : 06023-923345
 EMail: bernd.Peschel@de.abb.com

Valid from: 27.03.2009
 Valid to: 30.04.2010

Invoice Address:

Delivery : DDU Alzenau Incoterms 2000

Payment : Within 60 days Due net
 upon receipt of goods / confirmation of services and
 receipt of invoice.

PROJECT: UHTE 261

Based on Global Supplier Agreement

We require an order acknowledgment for the following items:

Pos.	Tgt. qty. Unit	Price per unit	Net value in USD
Material/Description			
00010	13.700 items	44,71	612.527,00
218258 UHTE 261 Electronic Box Build incl. Test UHTE 261 P- Transmitter Box Build Electronic incl. TEST			

Adresse:
Benzstraße 2
63755 Alzenau

Postanschrift:
Postfach 12 67
63754 Alzenau

Sitz der Creditkassa:
Landsburg
Registriergericht: Mannheim
Handelsregister: HRB 792228
Company CIT Code: DEAFR
GA-Code: ATAF

Vorsitzender des Aufsichtsrats:
Hans Georg Frick
Gesellschaftsleitung:
Christine Wender

Bankverbindung:
Commerzbank AG Frankfurt
BLZ: 500 450 00
Kto.: 888 833 200
SWIFT-Code: COBA3333
LIZALZ3333333333
BIC: COBA3333

ภาพที่ ข-5

ตัวอย่างการใส่ข้อมูลไฟล์ตารางความต้องการวัสดุ (Reschedule File)

1	2	3	4	5	6		
Line ID	Buyer Action	Current Status	Rel.Line-Schedule	Part Number	Description		
83748160	Push out	Confirmation Requested	'0-1-1P	WLAF-3CC0445R1ABAB	CHIP RES 25.5 OHM 0.1% 0603		
83748161	Confirm	Confirmation Requested	'0-1-1P	WLAF-3CC0445R1ABAB	CHIP RES 25.5 OHM 0.1% 0603		
83748162	Cancel	Confirmation Requested	'0-1-1P	WLAF-3CC0445R1ABAB	CHIP RES 25.5 OHM 0.1% 0603		
83748163	Confirm	Confirmation Requested	'0-1-1P	WLAF-3CC0445R1ABAB	CHIP RES 25.5 OHM 0.1% 0603		
83748164	Confirm	Confirmation Requested	'0-1-1P	WLAF-3CC0445R1ABAB	CHIP RES 25.5 OHM 0.1% 0603		
7	8	9	10	11	12	13	14
Item Revision	Cust Item Revision	Partial Cancel Qty (Buyer)	UOM	LT	Open Qty (Buyer)	Outstanding Open Qty (Buyer)	Current Dock Date
'	'		0 EACH	141	5000	5000	5 Jul 08
'	'		0 EACH	45	25000	25000	5 Jul 08
'	'		0 EACH	45	25000	0	5 Jul 08
'	'		0 EACH	21	10000	10000	5 Jul 08
'	'		0 EACH	21	10000	10000	5 Sep 08
15	16	17	18	19	20		
Requested Dock Date (Buyer)	Supplier Number	Supplier Name	Supplier Site	Buyer Comments	Manufacturer		
5 Jul 08	9820060	Ecomal	E00 GMBH 2 -		Vishay		
5 Jul 08	1200118	TTI ELECTRONICS ASIA PTE. LTD	E00 SNGP 1 -		Microtech		
CANCEL	1200118	TTI ELECTRONICS ASIA PTE. LTD	E00 SNGP 1	Duplicate demand	Microtech		
5 Jul 08	1200118	TTI ELECTRONICS ASIA PTE. LTD	E00 SNGP 1 -		Viking		
5 Sep 08	1200118	TTI ELECTRONICS ASIA PTE. LTD	E00 SNGP 1 -		Viking		
21	22	23	24	25	26		
MFG Part Number	Price (Buyer)	Price Currency	Buyer	Buyer Code	Last update		
P-0603D25R5B5TF	0.822	USD	Orachorn, Kongsrisakul	204339	08:04:02		
CMF 0603 25R5 0.1% 15ppm/k NP	0.757	USD	Orachorn, Kongsrisakul	204339	08:04:02		
CMF 0603 25R5 0.1% 15ppm/k NP	0.757	USD	Orachorn, Kongsrisakul	204339	08:04:02		
AR038TN25R5	0.682	USD	Orachorn, Kongsrisakul	204339	08:04:02		
AR038TN25R5	0.682	USD	Orachorn, Kongsrisakul	204339	08:04:02		

ภาพที่ ข-6

ตัวอย่างเอกสารใบแจ้งหนี้บริษัทเพื่อส่งให้ลูกค้า (Invoice)

PRINT DATE: 08.04.2009 SVI2 PAGE 2 OF 2		COMMERCIAL / TAX INVOICE		TAX ID# 3101357790 INVOICE NO.: 411047786 INVOICE DATE: 08.04.2009	
FROM: BANGKOK		TO: GERMANY		FLIGHT: C1068/10 APR FLIGHT DATE: 10.04.2009 ETA DATE:	
FACTORY DATE: 08.04.2009		SHIPPED VIA: Air Freight		MAWB: 297-6563 2733 HAWB: BKK 782231	
F.O.B. DATE:		VESSEL:		BL. NO.:	
PAYMENT TERM: T/T 60 DAYS		INCO TERM: EX-FACTORY		FORWARDER: PANALPINA WORLD TRANSPORT	
No	PART NO.	DESCRIPTION	QTY	PRICE	AMOUNT
3		EX-FACTORY ELECTRONIC PRODUCTS TLA/TTR200 BOX BUILD ELECTRONIC (N/A) PO.no 2200198199 Item 10 ,SO.no 212027447	PCS 300	USD 83.80000	USD 25,140.00
				EX-FACTORY	83,800.00
				VAT 0 %	
				EX-FACTORY	83,800.00
Total: USD: EIGHTY-THREE THOUSAND EIGHT HUNDRED					
TOTAL PACKAGE : 1 PALLET MARK&NOS.: AS ADDRESS					
TOTAL QUANTITY : 1,000 PCS					
TOTAL GROSS WEIGHT : 163.00 KG					
TOTAL NET WEIGHT : 100.00 KG					
COUNTRY OF ORIGIN : THAILAND					
REMARK: EXCHANGE RATE: 1 USD = 35.25100 BAHT					
REFERENCE TO INVOICE NO. : 430062299					
BANK ACCOUNT INFORMATION:					
USD: Pay to Wachovia Bank New York, USA			Swift Code: PNBPU3NNYC		
For a/c of Bankthai PLC, Bangkok, Thailand			Swift Code: UBOBTHBK in favour of SVI PLC - USD A/C no. 090-2-01030-6 OR		
USD: Pay to Bangkok Bank, New York Branch			Swift Code: BKKBTHBK directly in favour of SVI PCL - USD A/C No. 840-058-0017534769-501		
For a/c of Bangkok Bank PCL, Bangkok, Thailand			Swift Code: VUWBDEHH		
EUR: Pay to Verein UND West Bank, Hamburg			Swift Code: UBOBTHBK in favour of SVI PLC - EUR A/C no. 090-2-21007-8		
For a/c of Bankthai PLC, Bangkok, Thailand			Swift Code: CITITHBX, Account No.: 6-551851-119		
USD: Pay to CITYBANK N.A.					
WE HEREBY CERTIFY THAT THE INVOICE IS TRUE & CORRECT					

ภาพที่ ข-7

ตัวอย่างเอกสารใบแสดงรายละเอียดสินค้า (Packing list)

PRINT DATE: 02.05.2009 SVQ PAGE 1 OF 1		INVOICE		INVOICE NO.: 430082917	
[REDACTED]					
FROM: BANGKOK		TO: GERMANY		FLIGHT: -	
FACTORY DATE: 02.05.2009 (15.00)		SHIPPED VIA: Air Freight		FLIGHT DATE: - ETA DATE:	
F.O.B. DATE:		VESSEL:		MAWB: - HAWB: -	
PAYMENT TERM: T/T 60 DAYS		INCO TERM: EX-FACTORY		BL NO.: FORWARDER: DHL EXPRESS INTERNATIONAL	
No	PART NO.	DESCRIPTION	QTY	PRICE	AMOUNT
1	[REDACTED]	EX-FACTORY PCBA FOR ELECTRICAL CONTROL [REDACTED]	PCS 19	USD 44.71000	USD 848.49
2	999999-999999	TLAUHTE 261 TRANSMITTER ELEKTRONIK (218258) PC.no 2200219809 Item 10 ,SO.no 212028994 PCB	3	1.00000	3.00
3	999999-999999	PART A, B and C of hardness probe (SAMPLE PART) FREE OF CHARGE, Value for customs PLASTIC PART Cut 3 probes of No. 7, 13, 19 for bubble test (SAMPLE PART) FREE OF CHARGE, Value for customs	6	0.50000	3.00
			EX-FACTORY		855.49
			VAT 0 %		
			EX-FACTORY		855.49
Total: USD: EIGHT HUNDRED FIFTY-FIVE and 49 /100					
TOTAL PACKAGE : 2 BOXES		MARKENOS.: AS ADDRESS			
TOTAL QUANTITY : 26 PCS					
TOTAL GROSS WEIGHT : 2.50 KG					
TOTAL NET WEIGHT : 0.88 KG					
COUNTRY OF ORIGIN : THAILAND					
REMARK: EXCHANGE RATE: 1 USD = 35.25239 BAHT					
_____ AUTHORIZED SIGNATURE					

ภาพที่ ข-8

ตัวอย่างเอกสารใบแจ้งวันส่งสินค้า (Air way bill) แบบขนส่งทางอากาศ (Air freight)

Shipper's Name and Address SVI PUBLIC COMPANY LIMITED 141 MOO 5 BANGKADI INDUSTRIAL PARK, TIMANON ROAD, BANGKRADI, MUANG PATHUMTANI 12000, THAILAND.*		UIC: 00-10221033 Shipper's Account Number 206008		Not Negotiable Air Waybill Issued by PANALPINA WORLD TRANSPORT (TH) AS CARRIER		BKK 781708	
Consignee's Name and Address ABB AUTOMATION PRODUCTS GMBH WARENEINGANG BORSIGSTRASSE 2, D63755 ALZENAU GERMANY TEL:496023923261 FAX:496023923345 AITN:KLAUS SUTHOLT		Consignee's Account Number 801717		Copies 1, 2 and 3 of this Air Waybill are originals and have the same validity			
Issuing Carrier's Agent Name and City PANALPINA WORLD TRANSPORT (TH) LTD. ROOM 131-133 Bldg.301 SUVARNABHUMI AIRPORT SAMUTPRAKARN 10540, THAILAND		Agent's IATA Code 35-3 0034/		Account No.		Accounting Information FILE: 140335 0000 * FREIGHT COLLECT " * PHONE: (662)9636401-10	
Airport of Departure (Addr. of First Carrier) and Requested Routing BKK BANGKOK, THAILAND		Reference Number		Optional Shipping Information			
To By First Carrier (Routing and Destination) LUX CARGOLUX		to by to by FRA CV		Currency USD CC		Declared Value for Carriage NVD	
Airport of Destination FRANKFURT		Requested Flight/Date CV7973/02		Amount of Insurance XXX		Declared Value for Customs NCV	
Handling Information ** TEL:358 102224206 FAX:+358 102223764 AITN:MS.TUIJA ALANDER		*DUAL (1) PALLET ONLY.		Insurance XXX			
No. of Pieces 1		Gross Weight 52.00		Net Weight 52.00		Nature and Quantity of Goods (incl. Dimensions or Volume) ELECTRONIC PRODUCTS	
Mark and Nos.: AS ADDRESS		Rate Class AS ADDRESS		Title AGREED		Total AS AGREED	
Weight Charge AS AGREED		Fuel Charge AS AGREED		Other Charges AS AGREED		ENV.NO. 430061910 DATE: 31.03.2009 ORIGIN:THAILAND SLAC-00001	
Total Other Charges Due Agent		Total Other Charges Due Carrier		Shipper certifies that the particulars on the face hereof are correct and that insofar as any part of the consignment consists of dangerous goods, each part is properly classified by name and is in proper condition for carriage by air according to the applicable dangerous Goods Regulations.			
Total Prepaid		Due Carrier		PANALPINA WORLD TRANSPORT (TH) LTD Signature of Shipper or his Agent			
Currency Conversion Rates		VAT Charges in Base Currency		31 MAR 2009 PANALPINA WORLD TRANSPORT (TH) LTD Signature of Issuing Carrier or its Agent			
For Carrier's use only at Destination		Charges of Destination		Total Collect Charges BKK			

MAWB: 172-7046 0913 / BKK 781708

Copy 10 (Extra Copy for Carrier)

ภาพที่ ข-9

ตัวอย่างเอกสารใบแจ้งวันส่งสินค้า (Air way bill) แบบขนส่งทางอากาศด่วน (Courier)

INV. NO. 430055907


ARCHIVE COPY
 (NOT TO BE ATTACHED TO SHIPMENT)

FR : SUI PUBLIC COMPANY LIMITED Account : 966835242
 Sarinya (Export) Tel: 662 953 6481-10
 151 PHS 5 BANGKOK INDUSTRIAL Fax: 662 953 6489
 PARK TULAMON ROAD, THABLO
 BANGKOK 10140, THAILAND

Ref : 26110.430055907

TO : ABB AUTOMATION PRODUCTS GMBH Code: 1200304
 WARENEINGANG BORGSTRASSE 2, Aite: KLAUS SUTWOLT
 66375 MZENAU GERMANY Tel: 49023623361
 Fax: 49023623346
 MZENAU, 63755, GERMANY

 Description :
 ELECTRONIC PRODUCTS
 287-2450A

Date : 30/10/2008 Insurance Value : 0.00 THB
 Weight : 28.0 kgs. Customs Value : 10475.00 USD
 Product : WPX (NON DOC)
 Chg Wt : _____ Kgs.

Bill to Account : 966835242

Service :

Destination :

ZNF

AIR WAYBILL : 1584874266



DHL standard terms and conditions apply. Warsaw Convention may also apply.
 Shipment may be carried via intermediate stopping places DHL deems appropriate.



1 OF 1 - (J) 3061 4523 1710 6000 3745

 1 piece(s)
 ORIGIN: BKK