Naruemol Tharadol 2009: An Economic Analysis of Production and Consumption of

Hom Thong Banana under a Good Agricultural Practice (GAP) Scheme.

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This study analyzed the cost and return of Hom Thong banana production compared between

GAP and non-GAP schemes. Factors affecting the consumers' decision on purchasing the product

(Hom Thong banana under GAP schemes) were also explored. Data of 2007/2008 crop year were

collected by interviewing 10 GAP members of "Group of Rangsit Hom Thong Banana Farmer" and

10 non-GAP individual farmers in Rangsit. For the consumption survey, 250 customers who bought the

products at a retailed shop (a fruit stand inside Kasetsart University) were requested to fill in the

structured questionnaires.

The results showed that the average production costs of GAP and non-GAP products were

10,750.05 and 12,501.60 baht/rai/year, respectively. The main item was the labor cost, which

comprised 42.20 and 46.71 percent for GAP and non-GAP. The sale revenues were 20,966.67 and

22,083.33 baht/rai/year. Thus the net profits of the two groups were 10,216.62 and 9,581.73

baht/rai/year respectively. Based on the consumers survey, it was found that the consumers were

concerned about the following factors: food safety label (Q mark), environmental friendly practice

(reduced chemical use), product freshness, guidance from venders, confident on production source,

suitable size of a fruit, suitable number of fruits per package, buying convenience, reasonable price and

trustful market place. Meanwhile, the factors on peel defect and advertising on the product were not the

major concern.

The study revealed that the Hom Thong banana product with safety label can make a

difference on the consumers' decision. Promoting the GAP scheme would increase the production of

quality product to serve a wider group of consumers. The increasing demand for the product would

encourage the group of farmers to adopt the practice, and thus help the farmers reduce the production

cost by exchanging of labors within the group. Applying the scheme would then lead to economic

viability.