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CHOTHIP NIYOMPANT: FACTORS AFFECTING DECISION MAKING ON LOTTERY SELLING OF PEOPLE WITH PHYSICAL DISABILITIES AND MOBILITY IMPAIRMENT : A CASE STUDY IN PHRAPRADAENG DISTRICT. THESIS ADVISORS : CHALONG BOONYANANTA, Ph.D. , ARUNEE LYMMANEE,MSW. , KANITTHA DHEVINPUKDI , M.S. , TOPONG KULKHANCHIT, M.A. 184 p. ISBN. 974-665-140-4

The purpose of this study was to identify factors affecting decision making to the occupation of lottery selling of people with physical disabilities and mobility impairment, including their related problems and suggestions. The study was conducted in interviews of a group of 100 people with physical disabilities, 69 males and 31 females, who live in Phrapradaeng District during June and October of the year B.E.2542.

The results from the study of general conditions regarding occupations of this group revealed that a majority of them (74%) had been in vocational training programs provided by the government. Most of them had no occupation prior to the handicapped period. After becoming handicapped, most of them had undertaken other occupations before selling the lotteries. Most of them had undertaken the occupation for between 1 and 10 years. There were many important factors regarding decisions to become lottery sellers. These include the following factors: the need for self-supported incomes, an independent occupation, suitable work for physically handicapped, following others who were selling lotteries. having no other alternative occupation, less work hours but more rest hours, a simple job, good incomes, with friends, had problems with prior job, follow spouse, favour living among the disabled, encouraged by family, and received direct selling quota.

The study revealed that there were many problems. These included: high competition in selling, small quota for selling, the seller had to buy the lotteries from sub-agents at high cost, small percentage of sale incentives, seller's earnings were not enough to support the family, little or no benefits for lottery sellers, the environment in public places did not facilitate effective selling, not enough security for life and property of seller, investment funds for lottery selling, selling quota was abused by others, a problem related to legal selling places, a loss from unsold lotteries.

The results of this study imply that there are a lot of problems for people with physical disabilities who sell lottery tickets. It is suggested that related organizations should consider and help solve them for the benefit of these disabled people. For example the disabled need funding support, they need help for quotas, higher lottery selling price, help regarding family welfare, and for more provisions at selling places.