#C286250 : MAJOR NURSING ADMINISTRATION

KEY WORD: ASSERTIVE BEHAVIOR / NEGOTIATIVE BEHAVIOR / TRAINING / EXPERIENCE/ SATISFACTION

YOAWALUK PHOTHIDARA: THE RELATIONSHIPS AMONG ASSERTIVE BEHAVIOR, NEGOTIATIVE BEHAVIOR, ADMINISTRATIVE TRAINING, ADMINISTRATIVE EXPERIENCE, AND JOB SATISFACTION OF HEAD NURSES IN REGIONAL HOSPITAL, MEDICAL CENTERS UNDER THE JURISDICTION OF THE MINISTRY OF PUBLIC HEALTH. THESIS ADVISOR: ASSOCIATE PROFESSOR PUANGRAT BOONYANURAK, Ed.D., 116 pp., ISBN 974-584-195-1

The purposes of this research were to study an assertive behavior and negotiative behavior and job satisfaction of head nurses; to study the correlation between assertive behavior, negotiative behavior, administrative training, administrative experience and job satisfaction of head nurses; The subjects of this study was 216 head nurses in regional hospital, medical centers under jurisdiction of the Ministry of Public Health. The questionnaires on assertive behavior, negotiative behavior and job satisfaction developed by investigator were tested for content validity and reliability were .79, .79 and .96 respectively.

The major findings were as the follow:

- 1. Head nurses had percieved high level of assertive behavior negotiative behavior and job satisfaction.
- 2. Head nurses who differed in professional and administrative experiences and in management training showed no statistically significant differences in job satisfaction.
- 3. Assertive behavior, and negotiative behavior were positively related to job satisfaction of head nurses at the 0.05 significant level.